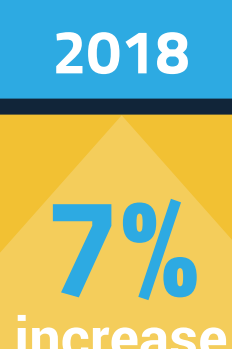
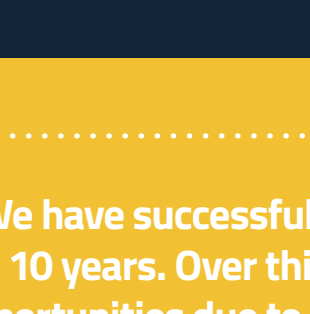
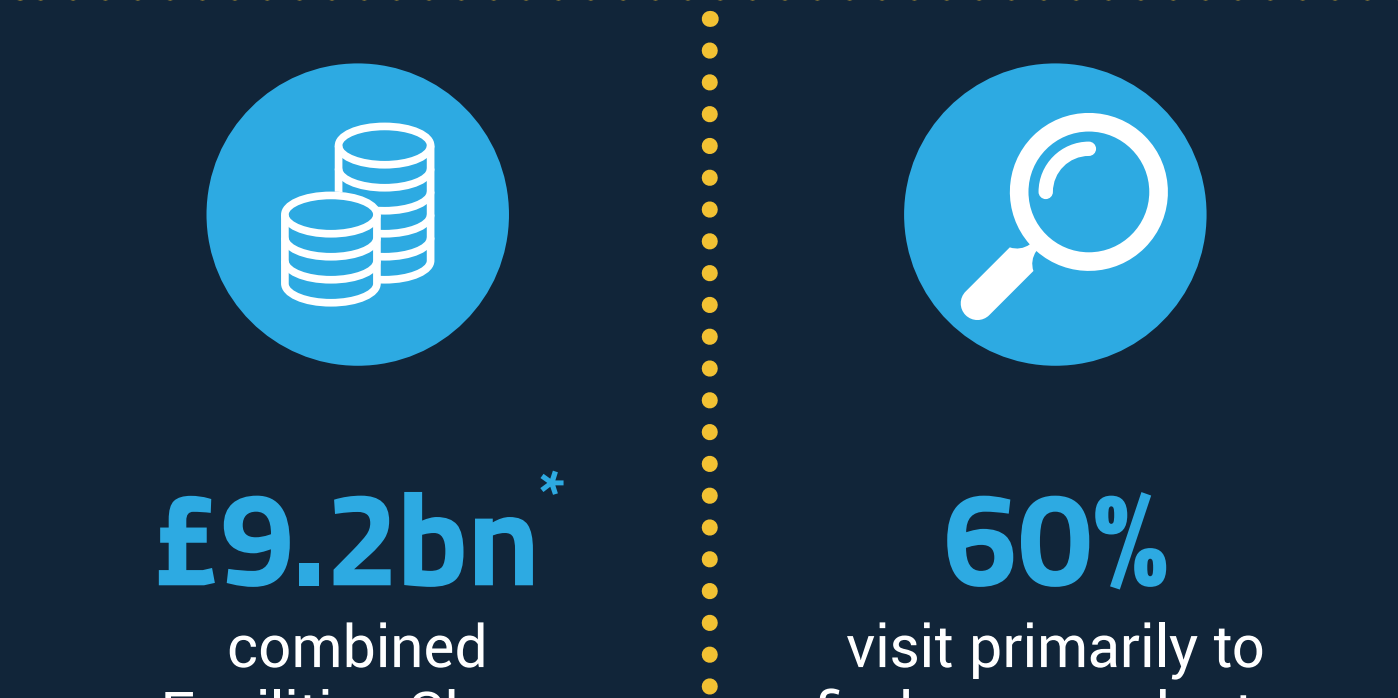


POST SHOW REPORT 2019

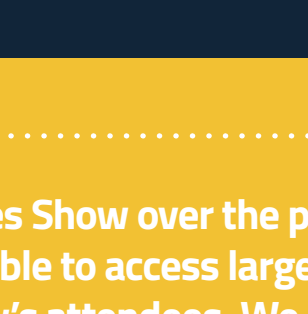


VISITOR GROWTH



£9.2bn*
combined
Facilities Show
spending power

* an increase of £2.3 billion from 2018



60%
visit primarily to
find new products,
services or
technologies

“We have successfully exhibited at Facilities Show over the past 10 years. Over this time we have been able to access larger opportunities due to the calibre of the show's attendees. We have been able to secure some of our largest contracts at Facilities Show.”

Managing Director, Funky Yukka

WHO EXHIBITORS MET

SAMPLE FACILITIES SHOW VISITOR LIST

Facilities Director, North Europe
Adidas

Head of Property Operations
British Airways

Director
Churchill

Head of Estates
Department of International Trade

Group Head of Facilities Maintenance
East Sussex College

Director
Greenline

Associate Director - Assurance & Risk
King's College London

Head of Asset Management
London City Airport

Asset Maintenance Director
London Stansted Airport

Director of Facilities Management
Manchester Central Convention Centre

Head of Purchasing & Contracts
Metroline

Relationship Director
NatWest

Director of Estates
NHS

Assistant Director, Estates & Facilities Services
Northumbria University

Head of Workspace
Paddy Power Betfair

Head of Retail FM
Savills

Head of FM
Savills

Head of Property & Facilities
Sky Betting and Gaming

Head of Estates
St Albans High School for Girls

Head of UK Operations
Tesco

Head of Facilities
Thames Valley Police

Head of Facilities
The Gym Ltd

Director of Facility Services
University of Birmingham

Assistant Director, Residential Services
University of Leeds

Head of Space Management
University of Westminster

Director of Facilities and Projects
Warner Bros. Studios Leavesden

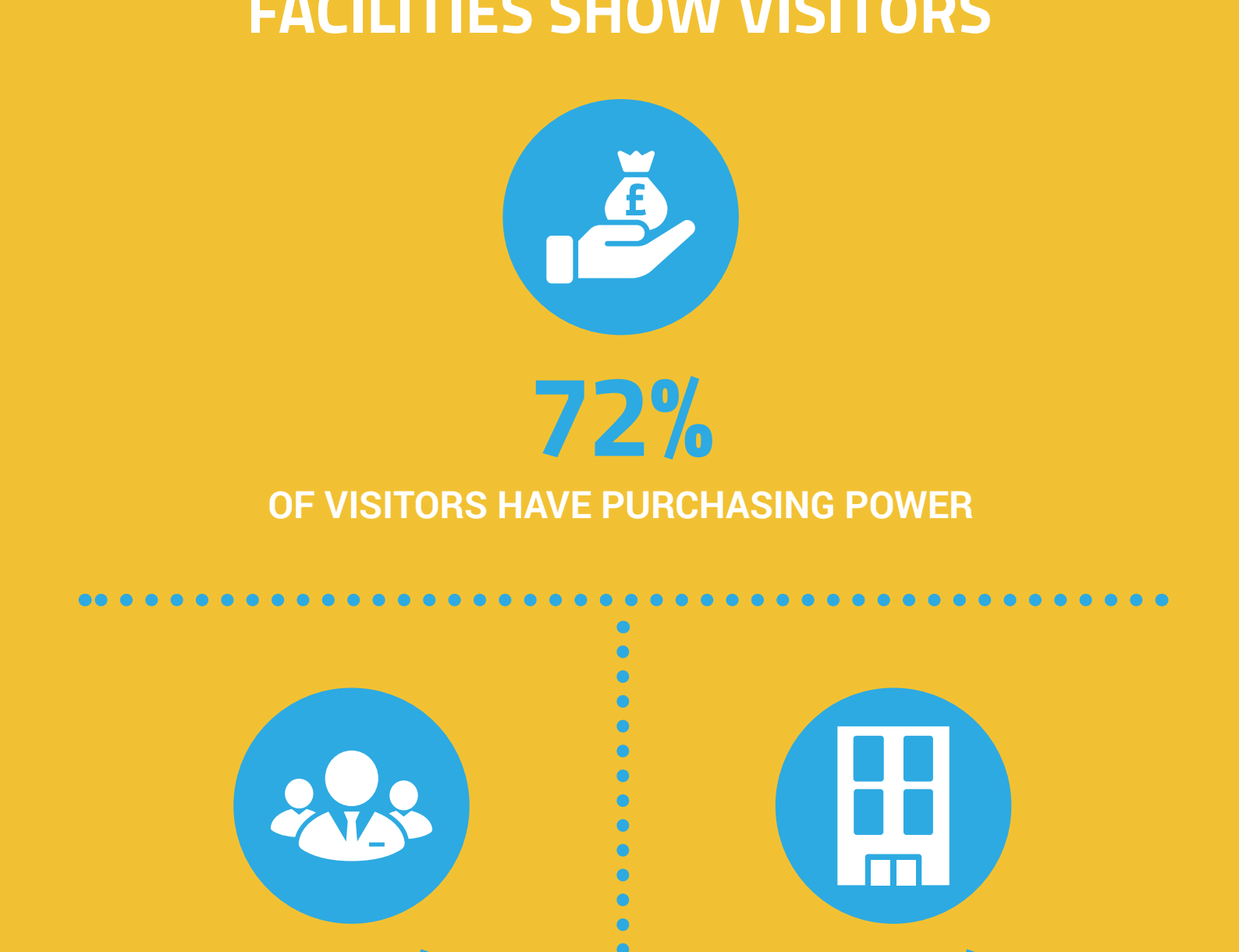
Head of CPU
Wasabi Co Ltd

Head of Maintenance Services
Watford Community Housing

Head of Facilities
West Hertfordshire Hospitals NHS Trust

“We come back to exhibit at Facilities Show for the third year to grow our business and get more leads. The quality of visitors is great, we've come across many decision-makers. We're confident that we have enough buyers interested in our product.”

Commercial Manager, ILECS



FACILITIES SHOW VISITORS



35%
OF VISITORS WERE HEADS OF DEPARTMENT, C-SUITE, DIRECTORS OR OWNERS



40%
OF VISITORS WERE FROM THE CONSTRUCTION OR PROPERTY SECTOR

TOP 10 VISITOR AREAS OF INTEREST



“If you want an event to target facilities management companies, this is the place to be!”

Marketing Manager, Robert Scott

TOP 10 VISITOR SECTORS



“It is always great to have a presence at the show. It gives us an opportunity to engage with our community of workplace and facilities management professionals face-to-face. This year has had a vibrant buzz and feeling of progression in embracing the workplace.”

Head of Sales & Customer Experiencer, IWFM



Enquiries: Carly.Barclay@ubm.com



SEE YOU IN MAY 2020
19-21 MAY 2020 EXCEL LONDON UK